

LAPORTE COUNTY SYMPNY ORCHESTRA  
PROPOSED BUDGET 2006-2007

| A  | B                     | C                  | D               | E                                   | F                                | G                  | H                 | I                  | J               | K               | L                  | M                             | N                      | O                                   | P          |
|----|-----------------------|--------------------|-----------------|-------------------------------------|----------------------------------|--------------------|-------------------|--------------------|-----------------|-----------------|--------------------|-------------------------------|------------------------|-------------------------------------|------------|
|    | Oct-06                | Oct-06             | Nov-06          | Dec-06                              | Dec-06                           | Feb-06             | Feb-07            | Mar-07             | Apr-07          | Jun-07          | Jul-07             | 16 Meetings                   | Education              | 2006-07                             |            |
|    | Children's<br>Concert | Auction<br>Benefit | Pops<br>Classic | Nutcracker<br>Contracted<br>Concert | Holiday<br>Contracted<br>Concert | Chamber<br>Concert | Family<br>Concert | Classic<br>Concert | Pops<br>Concert | Hoosier<br>Star | Summer<br>Concerts | Friends<br>of the<br>Symphony | Sounds<br>Like<br>Fun! | Non-<br>Concert<br>Related<br>Items | Year Total |
| 1  |                       |                    |                 |                                     |                                  |                    |                   |                    |                 |                 |                    |                               |                        |                                     |            |
| 2  |                       |                    |                 |                                     |                                  |                    |                   |                    |                 |                 |                    |                               |                        |                                     |            |
| 3  |                       |                    |                 |                                     |                                  |                    |                   |                    |                 |                 |                    |                               |                        |                                     |            |
| 4  |                       |                    |                 |                                     |                                  |                    |                   |                    |                 |                 |                    |                               |                        |                                     |            |
| 5  |                       |                    |                 |                                     |                                  |                    |                   |                    |                 |                 |                    |                               |                        |                                     |            |
| 6  |                       |                    |                 |                                     |                                  |                    |                   |                    |                 |                 |                    |                               |                        |                                     |            |
| 7  |                       |                    |                 |                                     |                                  |                    |                   |                    |                 |                 |                    |                               |                        |                                     |            |
| 8  |                       |                    |                 |                                     |                                  |                    |                   |                    |                 |                 |                    |                               |                        |                                     |            |
| 9  |                       |                    |                 |                                     |                                  |                    |                   |                    |                 |                 |                    |                               |                        |                                     |            |
| 10 |                       |                    |                 |                                     |                                  |                    |                   |                    |                 |                 |                    |                               |                        |                                     |            |
| 11 |                       |                    |                 |                                     |                                  |                    |                   |                    |                 |                 |                    |                               |                        |                                     |            |
| 12 |                       |                    |                 |                                     |                                  |                    |                   |                    |                 |                 |                    |                               |                        |                                     |            |
| 13 |                       |                    |                 |                                     |                                  |                    |                   |                    |                 |                 |                    |                               |                        |                                     |            |
| 14 |                       |                    |                 |                                     |                                  |                    |                   |                    |                 |                 |                    |                               |                        |                                     |            |
| 15 |                       |                    |                 |                                     |                                  |                    |                   |                    |                 |                 |                    |                               |                        |                                     |            |
| 16 |                       |                    |                 |                                     |                                  |                    |                   |                    |                 |                 |                    |                               |                        |                                     |            |
| 17 |                       |                    |                 |                                     |                                  |                    |                   |                    |                 |                 |                    |                               |                        |                                     |            |
| 18 |                       |                    |                 |                                     |                                  |                    |                   |                    |                 |                 |                    |                               |                        |                                     |            |
| 19 |                       |                    |                 |                                     |                                  |                    |                   |                    |                 |                 |                    |                               |                        |                                     |            |
| 20 |                       |                    |                 |                                     |                                  |                    |                   |                    |                 |                 |                    |                               |                        |                                     |            |
| 21 |                       |                    |                 |                                     |                                  |                    |                   |                    |                 |                 |                    |                               |                        |                                     |            |
| 22 |                       |                    |                 |                                     |                                  |                    |                   |                    |                 |                 |                    |                               |                        |                                     |            |
| 23 |                       |                    |                 |                                     |                                  |                    |                   |                    |                 |                 |                    |                               |                        |                                     |            |
| 24 |                       |                    |                 |                                     |                                  |                    |                   |                    |                 |                 |                    |                               |                        |                                     |            |
| 25 |                       |                    |                 |                                     |                                  |                    |                   |                    |                 |                 |                    |                               |                        |                                     |            |
| 26 |                       |                    |                 |                                     |                                  |                    |                   |                    |                 |                 |                    |                               |                        |                                     |            |
| 27 |                       |                    |                 |                                     |                                  |                    |                   |                    |                 |                 |                    |                               |                        |                                     |            |
| 28 |                       |                    |                 |                                     |                                  |                    |                   |                    |                 |                 |                    |                               |                        |                                     |            |
| 29 |                       |                    |                 |                                     |                                  |                    |                   |                    |                 |                 |                    |                               |                        |                                     |            |
| 30 |                       |                    |                 |                                     |                                  |                    |                   |                    |                 |                 |                    |                               |                        |                                     |            |
| 31 |                       |                    |                 |                                     |                                  |                    |                   |                    |                 |                 |                    |                               |                        |                                     |            |
| 32 |                       |                    |                 |                                     |                                  |                    |                   |                    |                 |                 |                    |                               |                        |                                     |            |
| 33 |                       |                    |                 |                                     |                                  |                    |                   |                    |                 |                 |                    |                               |                        |                                     |            |
| 34 |                       |                    |                 |                                     |                                  |                    |                   |                    |                 |                 |                    |                               |                        |                                     |            |
| 35 |                       |                    |                 |                                     |                                  |                    |                   |                    |                 |                 |                    |                               |                        |                                     |            |
| 36 |                       |                    |                 |                                     |                                  |                    |                   |                    |                 |                 |                    |                               |                        |                                     |            |
| 37 |                       |                    |                 |                                     |                                  |                    |                   |                    |                 |                 |                    |                               |                        |                                     |            |
| 38 |                       |                    |                 |                                     |                                  |                    |                   |                    |                 |                 |                    |                               |                        |                                     |            |
| 39 |                       |                    |                 |                                     |                                  |                    |                   |                    |                 |                 |                    |                               |                        |                                     |            |
| 40 |                       |                    |                 |                                     |                                  |                    |                   |                    |                 |                 |                    |                               |                        |                                     |            |
| 41 |                       |                    |                 |                                     |                                  |                    |                   |                    |                 |                 |                    |                               |                        |                                     |            |
| 42 |                       |                    |                 |                                     |                                  |                    |                   |                    |                 |                 |                    |                               |                        |                                     |            |
| 43 |                       |                    |                 |                                     |                                  |                    |                   |                    |                 |                 |                    |                               |                        |                                     |            |
| 44 |                       |                    |                 |                                     |                                  |                    |                   |                    |                 |                 |                    |                               |                        |                                     |            |
| 45 |                       |                    |                 |                                     |                                  |                    |                   |                    |                 |                 |                    |                               |                        |                                     |            |
| 46 |                       |                    |                 |                                     |                                  |                    |                   |                    |                 |                 |                    |                               |                        |                                     |            |
| 47 |                       |                    |                 |                                     |                                  |                    |                   |                    |                 |                 |                    |                               |                        |                                     |            |
| 48 |                       |                    |                 |                                     |                                  |                    |                   |                    |                 |                 |                    |                               |                        |                                     |            |
| 49 |                       |                    |                 |                                     |                                  |                    |                   |                    |                 |                 |                    |                               |                        |                                     |            |
| 50 |                       |                    |                 |                                     |                                  |                    |                   |                    |                 |                 |                    |                               |                        |                                     |            |
| 51 |                       |                    |                 |                                     |                                  |                    |                   |                    |                 |                 |                    |                               |                        |                                     |            |
| 52 |                       |                    |                 |                                     |                                  |                    |                   |                    |                 |                 |                    |                               |                        |                                     |            |
| 53 |                       |                    |                 |                                     |                                  |                    |                   |                    |                 |                 |                    |                               |                        |                                     |            |
| 54 |                       |                    |                 |                                     |                                  |                    |                   |                    |                 |                 |                    |                               |                        |                                     |            |
| 55 |                       |                    |                 |                                     |                                  |                    |                   |                    |                 |                 |                    |                               |                        |                                     |            |
| 56 |                       |                    |                 |                                     |                                  |                    |                   |                    |                 |                 |                    |                               |                        |                                     |            |

7,000  
1,000  
330

LAFAYETTE COUNTY SIMPSON UNIVERSITY  
PROPOSED BUDGET 2006-2007

|     | A                                  | B                  | C               | D            | E                             | F                          | G               | H              | I               | J            | K            | L               | M   | N               | O                 | P          |
|-----|------------------------------------|--------------------|-----------------|--------------|-------------------------------|----------------------------|-----------------|----------------|-----------------|--------------|--------------|-----------------|---|-----------------|-------------------|------------|
|     |                                    | Oct-06             | Oct-06          | Nov-06       | Dec-06                        | Dec-06                     | Feb-06          | Feb-07         | Mar-07          | Apr-07       | Jun-07       | Jul-07          | 6 Meetings of the Friends of the Symphony | Education       | 2006-07           |            |
|     |                                    | Children's Concert | Auction Benefit | Pops Classic | Nutcracker Contracted Concert | Holiday Contracted Concert | Chamber Concert | Family Concert | Classic Concert | Pops Concert | Hoosier Star | Summer Concerts |   | Sounds Like Fun | Non-Related Items | Year Total |
| 1   |                                    |                    |                 |              |                               |                            |                 |                |                 |              |              |                 |   |                 |                   |            |
| 2   |                                    |                    |                 |              |                               |                            |                 |                |                 |              |              |                 |   |                 |                   |            |
| 57  | <b>TOTAL OPERATING INCOME</b>      | \$ 24,616          | \$ 26,200       | \$ 14,916    | \$ 14,000                     | \$ 17,500                  | \$ 5,000        | \$ 31,066      | \$ 17,917       | \$ 33,618    | \$ 21,778    | \$ 4,500        | \$ 800                                    | \$ -            | \$ 28,700         | \$ 232,611 |
| 58  | <b>OPERATING EXPENSES</b>          |                    |                 |              |                               |                            |                 |                |                 |              |              |                 |   |                 |                   |            |
| 59  |                                    |                    |                 |              |                               |                            |                 |                |                 |              |              |                 |   |                 |                   |            |
| 60  | <b>PERSONNEL EXPENSES</b>          |                    |                 |              |                               |                            |                 |                |                 |              |              |                 |   |                 |                   |            |
| 61  | Orchestra members                  | \$ 6,800           |                 | \$ 10,000    | \$ 8,522                      | \$ 9,300                   | \$ 2,500        | \$ 5,700       | \$ 10,000       | \$ 10,000    |              | \$ 3,250        |   |                 |                   | \$ 66,072  |
| 62  | Conductor's Salary                 | \$ 4,200           |                 | \$ 4,200     | \$ 2,000                      | \$ 3,000                   |                 | \$ 4,200       | \$ 4,200        | \$ 4,200     |              | \$ 500          |   |                 |                   | \$ 26,500  |
| 63  | Executive Director                 | \$ 6,000           |                 | \$ 6,000     |                               |                            |                 | \$ 6,000       | \$ 6,000        | \$ 6,000     |              |                 |   |                 |                   | \$ 30,000  |
| 64  | Administrative Assistant           | \$ 1,560           |                 | \$ 1,560     |                               |                            |                 | \$ 1,560       | \$ 1,560        | \$ 1,560     |              |                 |   |                 |                   | \$ 7,800   |
| 65  | Personnel & Operations Manager     | \$ 1,200           |                 | \$ 1,200     | \$ 600                        | \$ 800                     | \$ 400          | \$ 1,200       | \$ 1,200        | \$ 1,200     |              | \$ 300          |   |                 |                   | \$ 8,100   |
| 66  | Business Manager                   | \$ 457             |                 | \$ 457       | \$ 457                        | \$ 100                     | \$ 100          | \$ 458         | \$ 457          | \$ 457       |              | \$ 100          |   |                 |                   | \$ 3,043   |
| 67  | Operations Assistants              | \$ 250             |                 | \$ 250       | \$ 250                        | \$ 200                     | \$ 250          | \$ 250         | \$ 250          | \$ 250       |              | \$ 100          |   |                 |                   | \$ 1,800   |
| 68  | Librarian                          | \$ 250             |                 | \$ 250       | \$ 250                        | \$ 250                     | \$ 100          | \$ 250         | \$ 250          | \$ 250       |              |                 |   |                 |                   | \$ 1,850   |
| 69  | Guest Artists                      | \$ 3,000           | \$ 400          | \$ 1,000     |                               |                            |                 | \$ 800         | \$ 1,000        | \$ 1,000     | \$ 500       |                 |   |                 |                   | \$ 7,700   |
| 70  | Program Annotator                  | \$ 100             |                 | \$ 100       | \$ 100                        |                            |                 | \$ 100         | \$ 100          | \$ 100       |              |                 |   |                 |                   | \$ 200     |
| 71  | Travel/Transportation              | \$ 23,817          | \$ 400          | \$ 25,117    | \$ 12,179                     | \$ 13,650                  | \$ 3,100        | \$ 20,518      | \$ 25,117       | \$ 25,017    | \$ 500       | \$ 4,250        |   |                 |                   | \$ 600     |
| 72  | <b>TOTAL PERSONNEL</b>             |                    |                 |              |                               |                            |                 |                |                 |              |              |                 |   |                 |                   | \$ 153,665 |
| 73  |                                    |                    |                 |              |                               |                            |                 |                |                 |              |              |                 |   |                 |                   |            |
| 74  | <b>PERFORMANCE EXPENSES</b>        |                    |                 |              |                               |                            |                 |                |                 |              |              |                 |   |                 |                   |            |
| 75  | Space Rental (includes lights)     | \$ 1,500           | \$ 600          | \$ 1,500     |                               |                            |                 | \$ 1,200       | \$ 1,200        | \$ 1,800     | \$ 1,500     |                 |   |                 |                   | \$ 9,300   |
| 76  | Sound                              | \$ 500             |                 | \$ 500       | \$ 900                        |                            |                 | \$ 500         | \$ 500          | \$ 500       |              |                 |   |                 |                   | \$ 3,400   |
| 77  | Band Shell Rental                  | \$ 75              |                 | \$ 75        |                               |                            |                 |                |                 | \$ 75        | \$ 75        |                 |   |                 |                   | \$ 300     |
| 78  | CD Recording                       | \$ 200             |                 | \$ 400       |                               |                            |                 | \$ 140         | \$ 140          | \$ 140       |              |                 |   |                 |                   | \$ 1,020   |
| 79  | Music Rental/Purchases             | \$ 500             |                 | \$ 500       | \$ 1,500                      | \$ 400                     | \$ 400          | \$ 1,000       | \$ 500          | \$ 2,500     | \$ 500       | \$ 300          |   |                 |                   | \$ 7,700   |
| 80  | Licensing fees                     |                    |                 |              |                               |                            |                 |                |                 |              |              |                 |   |                 |                   | \$ 1,000   |
| 81  | Food & Beverage                    | \$ 150             | \$ 4,500        | \$ 200       |                               |                            |                 | \$ 100         | \$ 100          | \$ 300       | \$ 400       |                 |   |                 |                   | \$ 5,750   |
| 82  | Copies of Music                    | \$ 100             |                 | \$ 100       | \$ 100                        | \$ 100                     |                 | \$ 100         | \$ 100          | \$ 100       | \$ 100       |                 |   |                 |                   | \$ 800     |
| 83  | Educational CDs                    | \$ 150             |                 | \$ 150       | \$ 100                        | \$ 100                     |                 | \$ 150         | \$ 150          | \$ 150       |              |                 |   |                 |                   | \$ 850     |
| 84  | Decorations                        | \$ 155             | \$ 200          | \$ 100       |                               |                            |                 |                |                 | \$ 300       | \$ 200       |                 |   |                 |                   | \$ 955     |
| 85  | Moving Truck Rental                | \$ 60              |                 | \$ 60        | \$ 60                         | \$ 100                     |                 | \$ 60          | \$ 60           | \$ 60        | \$ 60        | \$ 60           |   |                 |                   | \$ 580     |
| 86  | Security                           |                    | \$ 150          | \$ 125       |                               |                            |                 |                | \$ 60           | \$ 125       | \$ 125       |                 |   |                 |                   | \$ 625     |
| 87  | Pianist                            | \$ 60              |                 | \$ 60        |                               |                            |                 | \$ 60          | \$ 60           | \$ 60        |              |                 |   |                 |                   | \$ 300     |
| 88  | Piano Tuning                       | \$ 100             | \$ 100          | \$ 100       | \$ 100                        | \$ 100                     |                 | \$ 100         | \$ 100          | \$ 100       | \$ 100       |                 |   |                 |                   | \$ 800     |
| 89  | Other                              | \$ 50              | \$ 50           | \$ 50        | \$ 50                         | \$ 50                      |                 | \$ 50          | \$ 50           | \$ 50        | \$ 50        | \$ 50           |   |                 |                   | \$ 450     |
| 90  | <b>TOTAL PERFORMANCE</b>           | \$ 3,600           | \$ 5,600        | \$ 3,920     | \$ 110                        | \$ 2,800                   | \$ 400          | \$ 3,460       | \$ 2,960        | \$ 6,260     | \$ 3,110     | \$ 360          | \$ 50                                     |                 | \$ 1,100          | \$ 33,730  |
| 91  |                                    |                    |                 |              |                               |                            |                 |                |                 |              |              |                 |   |                 |                   |            |
| 92  | <b>ADMINISTRATIVE EXPENSES</b>     |                    |                 |              |                               |                            |                 |                |                 |              |              |                 |   |                 |                   |            |
| 93  | Program books                      | \$ 700             | \$ 200          | \$ 700       |                               |                            | \$ 300          | \$ 700         | \$ 300          | \$ 1,550     | \$ 500       |                 |   |                 |                   | \$ 4,950   |
| 94  | Postage                            | \$ 100             | \$ 200          | \$ 80        |                               |                            |                 | \$ 80          | \$ 80           | \$ 80        | \$ 300       |                 |   |                 | \$ 1,040          | \$ 1,960   |
| 95  | Advertising                        | \$ 200             | \$ 350          | \$ 500       |                               |                            | \$ 400          | \$ 1,000       | \$ 500          | \$ 1,000     | \$ 600       | \$ 300          |   |                 |                   | \$ 4,850   |
| 96  | Noteworthy Newsletter              | \$ 150             |                 | \$ 150       |                               |                            |                 | \$ 150         | \$ 150          | \$ 150       |              |                 |   |                 |                   | \$ 750     |
| 97  | Invitations                        |                    | \$ 500          |              |                               |                            |                 |                |                 |              |              |                 |   |                 |                   | \$ 500     |
| 98  | Annual Fund Drive brochure         |                    |                 |              |                               |                            |                 |                |                 |              |              |                 |   |                 | \$ 800            | \$ 800     |
| 99  | Season Flyer                       | \$ 150             |                 | \$ 150       |                               |                            |                 | \$ 150         | \$ 150          | \$ 150       |              |                 |   |                 |                   | \$ 750     |
| 100 | Concert Promotional Materials      | \$ 300             |                 | \$ 50        |                               |                            | \$ 200          | \$ 200         | \$ 50           | \$ 100       | \$ 300       |                 |   |                 |                   | \$ 1,000   |
| 101 | Other Printing (tickets, bus card) | \$ 100             | \$ 100          | \$ 100       |                               |                            | \$ 300          | \$ 300         | \$ 100          | \$ 100       |              |                 |   |                 |                   | \$ 800     |
| 102 | Memberships - Chambers             |                    |                 |              |                               |                            |                 |                |                 |              |              |                 |   |                 | \$ 500            | \$ 500     |
| 103 | Supplies & equipment               | \$ 100             |                 | \$ 100       | \$ 50                         |                            |                 | \$ 100         | \$ 100          | \$ 100       | \$ 100       |                 |   |                 | \$ 100            | \$ 750     |
| 104 | Insurance                          |                    |                 |              |                               |                            |                 |                |                 |              |              |                 |   |                 |                   | \$ 950     |
| 105 | Telephone                          |                    |                 |              |                               |                            |                 |                |                 |              |              |                 |   |                 |                   | \$ 900     |
| 106 | Water & Sewer                      |                    |                 |              |                               |                            |                 |                |                 |              |              |                 |   |                 |                   | \$ 600     |
| 107 | Office Rent & Utilities            |                    |                 |              |                               |                            |                 |                |                 |              |              |                 |   |                 |                   | \$ 16,800  |
| 108 | Accounting                         |                    |                 |              |                               |                            |                 |                |                 |              |              |                 |   |                 |                   | \$ 2,000   |
| 109 | Credit Card fee                    |                    | \$ 200          |              |                               |                            |                 |                |                 |              |              |                 |   |                 |                   | \$ 200     |
| 110 | Young Artist Competition           |                    |                 |              |                               |                            |                 |                |                 |              |              |                 |   |                 |                   | \$ 500     |

LAPORTE COUNTY SYMPHONY ORCHESTRA  
PROPOSED BUDGET 2006-2007

| A   | B   | C               | D            | E                             | F                          | G               | H              | I               | J            | K            | L               | M                       | N               | O                     | P          |
|-----|---|-----------------|--------------|-------------------------------|----------------------------|-----------------|----------------|-----------------|--------------|--------------|-----------------|-------------------------|-----------------|-----------------------|------------|
|     | Oct-06  | Oct-06          | Nov-06       | Dec-06                        | Dec-06                     | Feb-06          | Feb-07         | Mar-07          | Apr-07       | Jun-07       | Jul-07          | 6 Meetings              | Education       | 2008-07               | Year Total |
|     |   |                 |              |                               |                            |                 |                |                 |              |              |                 | Friends of the          | Sounds Like Fun | Non-Related Items     |            |
| 1   |   |                 |              |                               |                            |                 |                |                 |              |              |                 |                         |                 |                       |            |
| 2   | Children's Concert  | Auction Benefit | Pops Classic | Nutcracker Contracted Concert | Holiday Contracted Concert | Chamber Concert | Family Concert | Classic Concert | Pops Concert | Hooster Star | Summer Concerts | Friends of the Symphony | Sounds Like Fun | Concert Related Items | 3,400      |
| 111 | Website   |                 |              |                               |                            |                 |                |                 |              |              |                 |                         |                 |                       | 3,400      |
| 112 | Gallery & Gift Shop   |                 |              |                               |                            |                 |                |                 |              | 456          |                 |                         |                 |                       | 1,400      |
| 113 | Auction Judges  |                 |              |                               |                            |                 |                |                 |              |              |                 |                         |                 |                       | 200        |
| 114 | Miscellaneous   | 100             | 100          | 1,830                         |                            | 50              | 700            | 2,680           | 1,430        | 3,230        | 2,256           | 300                     |                 |                       | 400        |
| 115 | TOTAL ADMINISTRATIVE  | 1,900           | 1,650        |                               |                            |                 |                |                 |              |              |                 |                         |                 |                       | 29,190     |
| 116 | TOTAL OPERATING EXPENSES  | 29,317          | 7,650        | 30,667                        | 12,289                     | 16,500          | 4,200          | 26,658          | 29,507       | 34,507       | 5,866           | 4,910                   |                 |                       | 30,290     |
| 118 | INCOME LESS EXPENSES  | (4,701)         | 18,550       | (15,951)                      | 1,711                      | 1,000           | 800            | 4,408           | (11,590)     | (889)        | 15,912          | (410)                   |                 |                       | (3,590)    |
| 120 | ADD BACK  |                 |              |                               |                            |                 |                |                 |              |              |                 |                         |                 |                       |            |
| 121 | RESTRICTED GIFT CARRY FORWARD   | 2,000           |              |                               |                            |                 |                |                 |              |              |                 |                         |                 |                       | 2,000      |
| 122 | NET RESULTS   | (2,701)         | 18,550       | (15,951)                      | 1,711                      | 1,000           | 800            | 4,408           | (11,590)     | (889)        | 15,912          | (410)                   |                 |                       | (3,590)    |
| 124 |   |                 |              |                               |                            |                 |                |                 |              |              |                 |                         |                 |                       | 2,000      |
| 125 |   |                 |              |                               |                            |                 |                |                 |              |              |                 |                         |                 |                       |            |
| 126 |   |                 |              |                               |                            |                 |                |                 |              |              |                 |                         |                 |                       |            |
| 127 |   |                 |              |                               |                            |                 |                |                 |              |              |                 |                         |                 |                       |            |
| 128 | Notes:  |                 |              |                               |                            |                 |                |                 |              |              |                 |                         |                 |                       |            |
| 129 | The Board of Directors takes on the responsibility, with staff assistance, to assure budgeted gift income accounts meet or exceed the amounts established |                 |              |                               |                            |                 |                |                 |              |              |                 |                         |                 |                       |            |
| 130 |   |                 |              |                               |                            |                 |                |                 |              |              |                 |                         |                 |                       |            |
| 131 |   |                 |              |                               |                            |                 |                |                 |              |              |                 |                         |                 |                       |            |
| 132 |   |                 |              |                               |                            |                 |                |                 |              |              |                 |                         |                 |                       |            |
| 133 |   |                 |              |                               |                            |                 |                |                 |              |              |                 |                         |                 |                       |            |
| 134 | Contributions   |                 |              |                               |                            |                 |                |                 |              |              |                 |                         |                 |                       | 54,911     |
| 135 | Grants  |                 |              |                               |                            |                 |                |                 |              |              |                 |                         |                 |                       | 43,500     |
| 136 | In-Kind   |                 |              |                               |                            |                 |                |                 |              |              |                 |                         |                 |                       | 24,000     |
| 137 | Total gift income   |                 |              |                               |                            |                 |                |                 |              |              |                 |                         |                 |                       | 122,411    |
| 138 |   |                 |              |                               |                            |                 |                |                 |              |              |                 |                         |                 |                       |            |
| 139 |   |                 |              |                               |                            |                 |                |                 |              |              |                 |                         |                 |                       |            |
| 140 |   |                 |              |                               |                            |                 |                |                 |              |              |                 |                         |                 |                       |            |

Staff takes on the responsibility, with Board assistance, to assure budgeted expenses are at or below the amounts established

The budget assumes no expenses will be incurred for:  
Legal  
Conductor's Circle

**LAPORTE COUNTY SYMPNY ORCHESTRA**  
**STATEMENT OF REVENUE AND EXPENSES FOR 2005-2006**

|    | A                                       | B                   | C                 | D           | E           |
|----|---|---------------------|-------------------|-------------|-------------|
| 1  |   |                     |                   |             |             |
| 2  | <b>OPERATING INCOME</b>                 |                     |                   |             |             |
| 3  |   | Total Actual        | Total Budgeted    |             | Actual as   |
| 4  | <b>ADMISSIONS INCOME</b>                | 8/1/05 to 4/30/2006 | 8/1/05 to 7/31/06 | \$ Variance | % of Budget |
| 5  | Conductor's Circle (\$67.5x70)          | -                   | 4,722.00          | 4,722.00    | 0%          |
| 6  | Adult Season (\$47.5X107)               | 6,054.18            | 6,100.00          | (954.18)    | 119%        |
| 7  | Senior Season                           | 4,840.00            | -                 | (4,840.00)  |             |
| 8  | Family Season (\$100X12)                | -                   | 1,800.00          | 1,800.00    | 0%          |
| 9  | Student (\$15X20)                       | -                   | 300.00            | 300.00      | 0%          |
| 10 | Single Admissions                       | 24,853.06           | 29,053.00         | 4,199.94    | 86%         |
| 11 | Young Artist Competition                | -                   | 500.00            | 500.00      | 0%          |
| 12 | Friends of the Symphony                 | 3,578.00            | 400.00            | (3,178.00)  | 895%        |
| 13 | <b>TOTAL ADMISSIONS</b>                 | 39,325.24           | 41,875.00         | 2,549.76    | 94%         |
| 14 |   |                     |                   |             |             |
| 15 | <b>CONTRIBUTIONS</b>                    |                     |                   |             |             |
| 16 | Board of Directors                      | 1,724.00            | 2,600.00          | 876.00      | 66%         |
| 17 | Patron of the Symphony (\$99 and below) | 2,099.91            | 2,574.00          | 474.09      | 82%         |
| 18 | Contributing Member (\$100-249)         | 4,635.00            | 2,000.00          | (2,635.00)  | 232%        |
| 19 | Supporting Member (\$250-999)           | 4,143.45            | 1,400.00          | (2,743.45)  | 296%        |
| 20 | Concert Master (\$1,000-2,999)          | 3,000.00            | 2,000.00          | (1,000.00)  | 150%        |
| 21 | Event Contribution                      | 1,310.00            | 4,300.00          | 2,990.00    | 30%         |
| 22 | Sponsors                                | 25,074.05           | 12,500.00         | (12,574.05) | 201%        |
| 23 | <b>TOTAL CONTRIBUTIONS</b>              | 41,986.41           | 27,374.00         | (14,612.41) | 153%        |
| 24 |   |                     |                   |             |             |
| 25 | <b>CONTRACTED SERVICES</b>              | 17,675.00           | 34,625.00         | 16,950.00   | 51%         |
| 26 |   |                     |                   |             |             |
| 27 | <b>GRANTS/FOUNDATION SUPPORT</b>        |                     |                   |             |             |
| 28 | Robert J Hiler Family Foundation        | 12,000.00           | 10,000.00         | (2,000.00)  | 120%        |
| 29 | Unity Foundation                        | 2,500.00            | 2,000.00          | (500.00)    | 125%        |
| 30 | Michigan City Com Enrichment            | 10,000.00           | 10,000.00         | -           | 100%        |
| 31 | Matthew Frank Moore Foundation          | 2,500.00            | 1,500.00          | (1,000.00)  | 167%        |
| 32 | Horizon Grant                           | 1,000.00            | 3,000.00          | 2,000.00    | 33%         |
| 33 | Northern Indiana Arts Assn.             | 4,389.00            | 5,400.00          | 1,011.00    | 81%         |
| 34 | Education Grants                        | -                   | 5,000.00          | 5,000.00    | 0%          |
| 35 | <b>TOTAL GRANTS</b>                     | 32,389.00           | 36,900.00         | 4,511.00    | 88%         |
| 36 |   |                     |                   |             |             |
| 37 | <b>OTHER REVENUE</b>                    |                     |                   |             |             |
| 38 | Program books                           | 9,025.00            | 9,600.00          | 575.00      | 94%         |
| 39 | Merchandise Sales                       | 1,673.36            | 480.00            | (1,193.36)  | 349%        |
| 40 | Interest Income                         | 464.56              | 96.00             | (368.56)    | 484%        |
| 41 | Food & Beverage Sales                   | 418.20              | 3,600.00          | 3,181.80    | 12%         |
| 42 | Auctions                                | 13,655.00           | 13,000.00         | (655.00)    | 105%        |
| 43 | Kesling Middle School Sale              | 1,025.85            | 1,500.00          | 474.15      | 68%         |
| 44 | Noteworthy Sponsor/Other                | 1,364.86            | 1,000.00          | (364.86)    | 136%        |
| 45 | <b>TOTAL OTHER</b>                      | 27,626.83           | 29,276.00         | 1,649.17    | 94%         |
| 46 |   |                     |                   |             |             |
| 47 | <b>SUBTOTAL CASH INCOME</b>             | 159,002.48          | 170,050.00        | 11,047.52   | 94%         |
| 48 |   |                     |                   |             |             |
| 49 | <b>IN-KIND</b>                          |                     |                   |             |             |
| 50 | Advertising                             | 2,200.00            | 3,000.00          | 800.00      | 73%         |
| 51 | Office Rent & Utilities                 | 11,000.00           | 11,000.00         | -           | 100%        |
| 52 | Website                                 | 3,125.00            | 3,400.00          | 275.00      | 92%         |
| 53 | Arbor Hill Inn                          | 1,200.00            | 1,650.00          | 450.00      | 73%         |
| 54 | Travel/Transportation                   | 225.00              | 900.00            | 675.00      | 25%         |
| 55 | Services                                | 450.00              | -                 | (450.00)    |             |
| 56 | <b>TOTAL IN-KIND INCOME</b>             | 18,200.00           | 19,950.00         | 1,750.00    | 91%         |
| 57 |   |                     |                   |             |             |
| 58 | <b>TOTAL OPERATING INCOME</b>           | 177,202.48          | 190,000.00        | 12,797.52   | 93%         |

**LAPORTE COUNTY SYMPNY ORCHESTRA  
STATEMENT OF REVENUE AND EXPENSES FOR 2005-2006**

|     | A                                     | B                        | C                        | D                  | E                  |
|-----|---------------------------------------|--------------------------|--------------------------|--------------------|--------------------|
| 1   |                                       |                          |                          |                    |                    |
| 59  | <b>OPERATING EXPENSES</b>             | <b>Total Actual</b>      | <b>Total Budgeted</b>    |                    | <b>Actual as</b>   |
| 60  |                                       | <b>8/1/05 to 9/30/05</b> | <b>8/1/05 to 7/31/06</b> | <b>\$ Variance</b> | <b>% of Budget</b> |
| 61  | <b>PERSONNEL EXPENSES</b>             |                          |                          |                    |                    |
| 62  | Orchestra members                     | 45,115.80                | 60,429.00                | 15,313.20          | 75%                |
| 63  | Conductor's Salary                    | 18,918.16                | 26,750.00                | 7,831.84           | 71%                |
| 64  | Executive Director                    | 6,538.54                 | 10,000.00                | 3,461.46           | 65%                |
| 65  | Librarian                             | 1,750.00                 | 2,000.00                 | 250.00             | 88%                |
| 66  | Personnel Manager                     | 1,684.50                 | 2,000.00                 | 315.50             | 84%                |
| 67  | Business Manager                      | 1,925.00                 | 5,700.00                 | 3,775.00           | 34%                |
| 68  | Operations Manager                    | 1,400.00                 | 2,000.00                 | 600.00             | 70%                |
| 69  | Operations Assistants/Stage Manager   | 2,105.00                 | 1,800.00                 | (305.00)           | 117%               |
| 70  | Education Teacher                     |                          | 1,200.00                 | 1,200.00           | 0%                 |
| 71  | Guest Artists                         | 9,550.00                 | 10,250.00                | 700.00             | 93%                |
| 72  | Program Annotator                     | 200.00                   | 300.00                   | 100.00             | 67%                |
| 73  | Musician School Visits                |                          | 2,400.00                 | 2,400.00           | 0%                 |
| 74  | Travel/Transportation                 |                          | 3,500.00                 | 3,500.00           | 0%                 |
| 75  | Other                                 | 3,502.50                 | 1,550.00                 | (1,952.50)         | 226%               |
| 76  | <b>TOTAL PERSONNEL</b>                | <b>92,689.50</b>         | <b>129,879.00</b>        | <b>37,189.50</b>   | <b>71%</b>         |
| 77  |                                       |                          |                          |                    |                    |
| 78  | <b>PERFORMANCE EXPENSES</b>           |                          |                          |                    |                    |
| 79  | Space Rental (includes lights)        | 2,828.80                 | 7,175.00                 | 4,346.20           | 39%                |
| 80  | Sound                                 | 1,270.00                 | 3,500.00                 | 2,230.00           | 36%                |
| 81  | CD Recording                          | 900.00                   | 700.00                   | (200.00)           | 129%               |
| 82  | Music Rental/Purchases                | 7,138.28                 | 5,500.00                 | (1,638.28)         | 130%               |
| 83  | Licensing fees                        | 941.14                   | 609.00                   | (332.14)           | 155%               |
| 84  | Food & Beverage                       | 5,534.38                 | 6,150.00                 | 615.62             | 90%                |
| 85  | Decorations                           | 627.10                   | 955.00                   | 327.90             | 66%                |
| 86  | Moving Truck Rental                   | 289.63                   | 540.00                   | 250.37             | 54%                |
| 87  | Security                              | 250.00                   | 475.00                   | 225.00             | 53%                |
| 88  | Piano Tuning                          | 244.00                   | 900.00                   | 656.00             | 27%                |
| 89  | Other                                 | 1,381.14                 | 640.00                   | (741.14)           | 216%               |
| 90  | <b>TOTAL PERFORMANCE</b>              | <b>21,404.47</b>         | <b>27,144.00</b>         | <b>5,739.53</b>    | <b>79%</b>         |
| 91  |                                       |                          |                          |                    |                    |
| 92  | <b>ADMINISTRATIVE EXPENSES</b>        |                          |                          |                    |                    |
| 93  | Program books                         | 2,351.45                 | 4,147.00                 | 1,795.55           | 57%                |
| 94  | Postage                               | 2,601.40                 | 1,250.00                 | (1,351.40)         | 208%               |
| 95  | Advertising                           | 5,192.98                 | 5,900.00                 | 707.02             | 88%                |
| 96  | Noteworthy Newsletter                 | 391.00                   | 900.00                   | 509.00             | 43%                |
| 97  | Invitations                           | 443.70                   | 400.00                   | (43.70)            | 111%               |
| 98  | Annual Fund Drive brochure            | 700.85                   | 335.00                   | (365.85)           | 209%               |
| 99  | Season Flyer                          | 861.21                   | 900.00                   | 38.79              | 96%                |
| 100 | Concert Promotional Materials         | 256.50                   | 150.00                   | (106.50)           | 171%               |
| 101 | School Education promotions           |                          | 300.00                   | 300.00             | 0%                 |
| 102 | Other Printing (tickets, bus card)    | 2,214.55                 | 60.00                    | (2,154.55)         | 3691%              |
| 103 | Memberships - Chambers                | 414.00                   | 335.00                   | (79.00)            | 124%               |
| 104 | School Education materials            |                          | 500.00                   | 500.00             | 0%                 |
| 105 | Supplies & equipment                  | 2,653.83                 | 550.00                   | (2,103.83)         | 483%               |
| 106 | Insurance                             | 940.00                   | 600.00                   | (340.00)           | 157%               |
| 107 | Telephone                             | 539.28                   | 600.00                   | 60.72              | 90%                |
| 108 | Bank Service Charges                  | 129.70                   | -                        | (129.70)           |                    |
| 109 | Credit Card fee                       | 209.64                   | 200.00                   | (9.64)             | 105%               |
| 110 | Office Rent & Utilities               | 88.47                    | 11,000.00                | 10,911.53          | 1%                 |
| 111 | Accounting                            | 500.00                   | 400.00                   | (100.00)           | 125%               |
| 112 | Young Artist Competition              | 271.10                   | 500.00                   | 228.90             | 54%                |
| 113 | Website                               | 3,250.00                 | 3,400.00                 | 150.00             | 96%                |
| 114 | Miscellaneous                         | 1,304.11                 | 550.00                   | (754.11)           | 237%               |
| 115 | <b>TOTAL ADMINISTRATIVE</b>           | <b>25,313.77</b>         | <b>32,977.00</b>         | <b>7,663.23</b>    | <b>77%</b>         |
| 116 |                                       |                          |                          |                    |                    |
| 117 | <b>FRIENDS OF THE SYMPHY EXPENSES</b> |                          |                          |                    |                    |
| 118 | Luncheons                             | 2,611.50                 | -                        | (2,611.50)         |                    |
| 119 | <b>TOTAL FRIENDS OF THE SYMPHY</b>    | <b>2,611.50</b>          | <b>-</b>                 | <b>(2,611.50)</b>  |                    |
| 120 |                                       |                          |                          |                    |                    |
| 121 | <b>TOTAL OPERATING EXPENSES</b>       | <b>142,019.24</b>        | <b>190,000.00</b>        | <b>47,980.76</b>   | <b>75%</b>         |
| 122 |                                       |                          |                          |                    |                    |
| 123 | <b>INCOME LESS EXPENSES</b>           | <b>35,183.24</b>         | <b>-</b>                 | <b>(35,183.24)</b> |                    |

## LaPorte County Symphony Orchestra, Inc.

### Balance Sheet

As of April 30, 2006

|                                     | Total               |
|-------------------------------------|---------------------|
| <b>ASSETS</b>                       |                     |
| <b>Current Assets</b>               |                     |
| <b>Bank Accounts</b>                |                     |
| Certificate of Deposit              | 0.00                |
| General Checking Account            | 2,193.60            |
| Money Market Account                | 43,005.53           |
| <b>Total Bank Accounts</b>          | \$ 45,199.13        |
| <b>Accounts Receivable</b>          |                     |
| Accounts Receivable                 | 450.00              |
| <b>Total Accounts Receivable</b>    | \$ 450.00           |
| <b>Total Current Assets</b>         | \$ 45,649.13        |
| <b>Fixed Assets</b>                 |                     |
| <b>Orchestra Equipment</b>          |                     |
| Depreciation                        | -543.00             |
| Original Cost                       | 5,418.76            |
| <b>Total Orchestra Equipment</b>    | \$ 4,875.76         |
| <b>Total Fixed Assets</b>           | \$ 4,875.76         |
| <b>TOTAL ASSETS</b>                 | <b>\$ 50,524.89</b> |
| <b>LIABILITIES AND EQUITY</b>       |                     |
| <b>Liabilities</b>                  |                     |
| <b>Total Liabilities</b>            |                     |
| <b>Equity</b>                       |                     |
| Opening Bal Equity                  | 0.00                |
| Retained Earnings                   | 29,966.65           |
| Net Income                          | 20,558.24           |
| <b>Total Equity</b>                 | \$ 50,524.89        |
| <b>TOTAL LIABILITIES AND EQUITY</b> | <b>\$ 50,524.89</b> |

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